



INDIANA ECONOMIC GROWTH REGION 7 (Clay, Parke, Putnam, Sullivan, Vermillion and Vigo Counties)

| Current Occupation ¹ | 2011 OES Annual Entry Wage | Next Step Occupation ² | Education/ Training | 2011 OES Annual Entry Wage | Next Step Occupation ³ | Education/ Training | 2011 OES Annual Entry Wage | 2011 OES Annual Experienced Wage |
|--|----------------------------|--|-----------------------------------|----------------------------|--|---------------------|----------------------------|----------------------------------|
| Bartenders | \$16,882 | Social and Human Service Assistants | Postsecondary vocational training | \$19,588 | Medical and Public Health Social Workers | Bachelor's degree | \$30,347 | \$49,761 |
| Bill and Account Collectors | \$21,712 | Lodging Managers | Postsecondary vocational training | \$29,694 | First-Line Supervisors/Managers of Non-Retail Sales Workers | Bachelor's degree | \$45,197 | \$121,385 |
| Child Care Workers | \$16,910 | Preschool Teachers, Except Special Education | Postsecondary vocational training | \$20,736 | Kindergarten Teachers, Except Special Education | Bachelor's degree | \$35,833 | \$52,208 |
| Conveyor Operators and Tenders | \$20,552 | Construction and Building Inspectors^G | Postsecondary vocational training | \$28,768 | Environmental Engineers^G | Bachelor's degree | \$54,205 | \$87,789 |
| Customer Service Representatives^G | \$20,438 | Appraisers and Assessors of Real Estate | Postsecondary vocational training | \$25,017 | Cost Estimators | Bachelor's degree | \$27,057 | \$47,969 |
| Data Entry Keyers | \$16,965 | Computer Support Specialists | Associate degree | \$29,929 | Database Administrators | Bachelor's degree | \$33,880 | \$69,237 |
| Dispatchers, Except Police, Fire, and Ambulance^G | \$25,089 | First-Line Supervisors/Managers of Office and Administrative Support Workers | Postsecondary vocational training | \$27,046 | Financial Analysts^G | Bachelor's degree | \$44,462 | \$76,508 |
| First-Line Supervisors/Managers of Housekeeping and Janitorial Workers | \$24,738 | Occupational Health and Safety Technicians^G | Associate degree | \$31,946 | Industrial Engineers | Bachelor's degree | \$47,273 | \$84,682 |
| First-Line Supervisors/Managers of Production and Operating Workers^G | \$37,877 | Mechanical Engineering Technicians | Associate degree | \$43,357 | Mechanical Engineers^G | Bachelor's degree | \$45,072 | \$76,538 |
| Floral Designers | \$16,554 | Self-Enrichment Education Teachers | Postsecondary vocational training | \$20,754 | Special Education Teachers, Preschool, Kindergarten, and Elementary School | Bachelor's degree | \$32,022 | \$55,847 |
| Funeral Attendants | \$18,884 | Residential Advisors | Postsecondary vocational training | \$20,279 | Dietitians and Nutritionists | Bachelor's degree | \$36,292 | \$53,973 |
| Helpers--Carpenters | \$17,000 | Surveying and Mapping Technicians | Postsecondary vocational training | \$27,490 | Surveyors | Bachelor's degree | \$29,969 | \$63,017 |

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| Hotel, Motel, and Resort Desk Clerks | \$16,975 | Civil Engineering Technicians | Postsecondary vocational training | \$34,761 | Civil Engineers^G | Bachelor's degree | \$39,280 | \$81,506 |
| Library Assistants, Clerical | \$17,701 | Real Estate Sales Agents | Postsecondary vocational training | \$27,613 | Property, Real Estate, and Community Association Managers | Bachelor's degree | \$32,081 | \$71,235 |
| Nursing Aides, Orderlies, and Attendants* | \$17,112 | Licensed Practical and Licensed Vocational Nurses | Postsecondary vocational training | \$32,377 | Medical and Clinical Laboratory Technologists | Bachelor's degree | \$38,460 | \$55,823 |
| Office Clerks, General | \$17,299 | Human Resources Assistants, Except Payroll and Timekeeping | Postsecondary vocational training | \$22,201 | Compensation, Benefits, and Job Analysis Specialists | Bachelor's degree | \$36,550 | \$58,373 |
| Office Machine Operators, Except Computer | \$18,656 | Prepress Technicians and Workers | Postsecondary vocational training | \$21,101 | Graphic Designers | Bachelor's degree | \$26,122 | \$35,913 |
| Office Machine Operators, Except Computer | \$18,656 | Computer Support Specialists | Associate degree | \$29,929 | Computer Systems Analysts | Bachelor's degree | \$45,011 | \$70,740 |
| Order Clerks | \$19,886 | Loan Interviewers and Clerks | Postsecondary vocational training | \$23,439 | Administrative Services Managers | Bachelor's degree | \$40,135 | \$79,726 |
| Parts Salespersons | \$18,985 | Real Estate Sales Agents | Postsecondary vocational training | \$27,613 | Meeting and Convention Planners | Bachelor's degree | \$24,796 | \$67,906 |
| Payroll and Timekeeping Clerks | \$23,643 | First-Line Supervisors/Managers of Office and Administrative Support Workers | Postsecondary vocational training | \$27,046 | Social and Community Service Managers | Bachelor's degree | \$40,091 | \$60,721 |
| Personal and Home Care Aides | \$16,756 | Residential Advisors | Postsecondary vocational training | \$20,279 | Child, Family, and School Social Workers | Bachelor's degree | \$32,175 | \$39,441 |
| Pharmacy Aides | \$16,601 | Teacher Assistants | Postsecondary vocational training | \$17,124 | Elementary School Teachers, Except Special Education | Bachelor's degree | \$26,386 | \$53,937 |
| Physical Therapist Aides | \$21,641 | Occupational Health and Safety Technicians^G | Associate degree | \$31,946 | Occupational Health and Safety Specialists^G | Bachelor's degree | \$32,811 | \$70,240 |
| Production, Planning, and Expediting Clerks^G | \$31,822 | Industrial Engineering Technicians^G | Associate Degree | \$43,006 | Management Analysts | Bachelor's degree | \$52,189 | \$106,595 |
| Receptionists and Information Clerks | \$17,117 | Advertising Sales Agents | Postsecondary vocational training | \$25,233 | Personal Financial Advisors^G | Bachelor's degree | \$31,409 | \$82,822 |
| Shipping, Receiving, and Traffic Clerks^G | \$18,838 | Electrical and Electronic Engineering Technicians^G | Associate degree | \$49,131 | Computer Software Engineers, Applications | Bachelor's degree | \$53,134 | \$72,689 |
| Stock Clerks and Order Fillers | \$16,847 | Teacher Assistants | Postsecondary vocational training | \$17,124 | Adult Literacy, Remedial Education, and GED Teachers and Instructors | Bachelor's degree | \$43,108 | \$73,783 |

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| Telemarketers | \$16,909 | Advertising Sales Agents | Postsecondary vocational training | \$25,233 | Public Relations Specialists⁶ | Bachelor's degree | \$30,109 | \$53,606 |
| Tellers | \$17,447 | Bookkeeping, Accounting, and Auditing Clerks | Postsecondary vocational training | \$19,863 | Accountants and Auditors | Bachelor's degree | \$35,782 | \$80,173 |

* Wage data from the March 2011 National Occupational Employment and Wage Estimates

>Notes: Current occupations¹ usually require a high school diploma or a General Equivalency Degree.

>Next Step Occupations² usually require an Associate Degree or PostSecondary Training.

>Next Step Occupations³ are occupations that are on the Hoosier Hot 50 or High Wage High Demand list for the State of Indiana. These occupations usually require a Bachelor's Degree.

>Next Step Occupations are intended as examples, based on overlapping skills sets. Resource: Economic Modeling Specialists, Inc. (EMSI)

>Occupations printed in **green⁶** have been designated 'Green Jobs' by O*Net OnLine, created for the U.S. Dept. of Labor, ETA, by the National Center for O*Net Development.

> Wages shown are taken from Region 7's 2011 Occupational Employment Statistics Report.

Research has highlighted the increasing importance of skills, basic and otherwise.

Employees develop skills through a variety of ways including past work experiences, job training, and higher education. Learning new skills will help you to further your career or find a new job in a different field. The information presented here will assist individuals in career discovery and preparation, planning for a career change, or offering guidance in career development.

WorkOne websites:

www.in.gov/dwd

www.hoosierdata.in.gov

www.indianacareerconnect.com

Other LMI Publications on our Web Site

Career Guides

High Wage/High Demand Occupations

Hoosier Hot Jobs

Job Postings and Starting Wages Report

Up-One-Level Reports

Employment Opportunities

If you have questions or would like additional information, please contact Regional Analyst Kim Stevenson at (812) 242-6427.