

# Real-Time Job Demand: January/February 2015



INDIANA  
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## Economic Growth Region 5

Boone, Hamilton, Hancock, Hendricks, Johnson, Madison, Marion, Morgan and Shelby Counties

## Spotlight on Frequent Job Openings in Professional, Scientific and Technical Services for EGR 5

Occupation Title	Other Common Job Titles	Job Description	Entry Level Wage	Experienced Wage	Minimum Education Required
<b>Accountants and Auditors</b>	Accountants, Auditors, Financial Examiners	Examine, analyze, and interpret accounting records to prepare financial statements, give advice, or audit and evaluate statements prepared by others. Install or advise on systems of recording costs or other financial and budgetary data.	\$42,743	\$82,891	Bachelor's degree
<b>Software Developers, Applications</b>	Application Integration Engineer, Applications Developer, Business Systems Analyst, Computer Consultant, Programmer Analyst, Software Developer, Software Development Engineer	Develop, create, and modify general computer applications software or specialized utility programs. Analyze user needs and develop software solutions.	\$57,346	\$96,944	Bachelor's degree
<b>Marketing Managers</b>	Account Supervisor, Business Development Director, Business Development Manager	Plan, direct, or coordinate marketing policies and programs, such as determining the demand for products and services offered and identify potential customers.	\$64,293	\$132,919	Bachelor's degree
<b>Computer Systems Analysts</b>	Applications Analyst, Business Analyst, Business Systems Analyst, Computer Analyst, Information Systems Analyst	Analyze science, engineering, business, and other data processing problems to implement and improve computer systems. Analyze user requirements, procedures, and problems to automate or improve existing systems and review computer system capabilities, workflow, and scheduling limitations.	\$52,170	\$88,238	Bachelor's degree

Occupation Title	Other Common Job Titles	Job Description	Entry Level Wage	Experienced Wage	Minimum Education Required
<b>Network and Computer Systems Administrators</b>	Information Technology Director (IT Director), Information Technology Manager (IT Manager), Information Technology Specialist (IT Specialist), Local Area Network Administrator (LAN Administrator)	Install, configure, and support an organization's local area network (LAN), wide area network (WAN), and Internet systems or a segment of a network system. Monitor network to ensure network availability to all system users and may perform necessary maintenance to support network availability.	\$48,161	\$88,238	Bachelor's degree
<b>Web Developers</b>	Web Designer, Webmaster	Design, create, and modify Web sites. Analyze user needs to implement Web site content, graphics, performance, and capacity. May integrate Web sites with other computer applications.	\$36,321	\$74,322	Bachelor's degree
<b>Management Analysts</b>	Administrative Analyst, Business Analyst, Employment Programs Analyst, Management Consultant	Conduct organizational studies and evaluations, design systems and procedures, conduct work simplification and measurement studies, and prepare operations and procedures manuals to assist management in operating more efficiently and effectively.	\$46,271	\$94,007	Bachelor's degree
<b>Computer User Support Specialists</b>	Computer Specialist, Computer Support Specialist, Computer Technician, Electronic Data Processing Auditor, Help Desk Analyst	Provide technical assistance to computer users. Answer questions or resolve computer problems for clients in person, or via telephone or electronically.	\$29,837	\$55,843	Bachelor's degree
<b>Civil Engineers</b>	Bridge/Structure Inspection Team Leader, City Engineer, County Engineer, Design Engineer, Project Engineer	Perform engineering duties in planning, designing, and overseeing construction and maintenance of building structures, and facilities, such as roads, railroads, airports, bridges, dams, irrigation projects, pipelines, power plants, and water and sewage systems.	\$51,094	\$85,408	Bachelor's degree
<b>Sales Representatives, Wholesale &amp; Manufacturing, Technical &amp; Scientific Products</b>	Account Executive, Account Manager, Outside Sales, Outside Sales Representative, Sales Consultant, Sales Director	Sell goods for wholesalers or manufacturers where technical or scientific knowledge is required in such areas as biology, engineering, chemistry, and electronics. Work requires substantial knowledge of items sold.	\$44,444	\$124,836	Bachelor's degree

Key Hiring Employers	Key Hiring Industries
Oracle	Administrative Management and General Management Services
Crowe, Horwath LLP	Computer Systems Design and Related Services
Angie's List	Engineering and Related Services
Exact Target	Custom Computer Programming Services
Covance	Offices of Certified Public Accountants
Cardon & Associates Inc.	Scientific Research & Development in Physical , Engineering and Life Sciences Services
AllMed Healthcare Management	Offices of Lawyers
MMY Consulting	Landscape Architectural Services
PricewaterhouseCoopers	Testing Laboratories
EMC Corp.	Marketing Consulting Services

*Top Skills in Demand\*:*

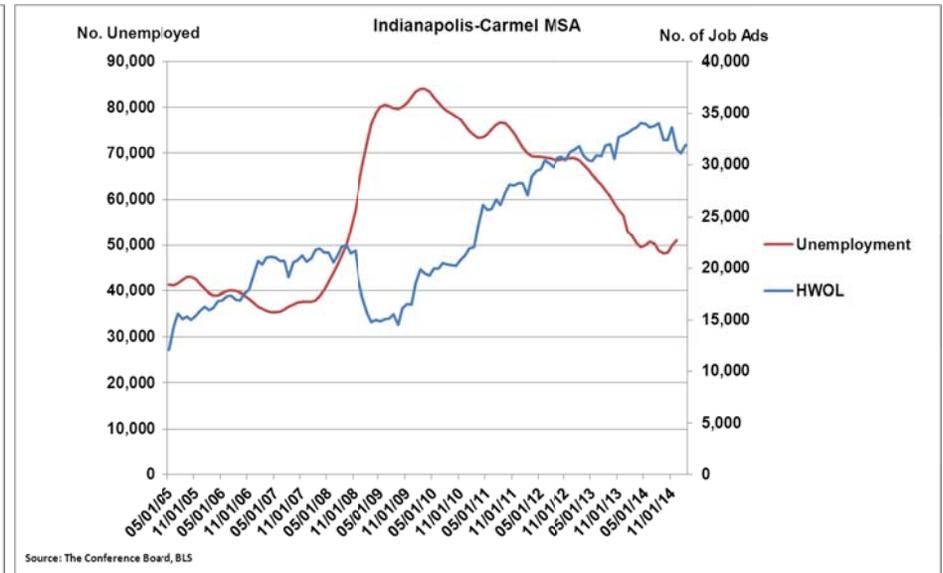
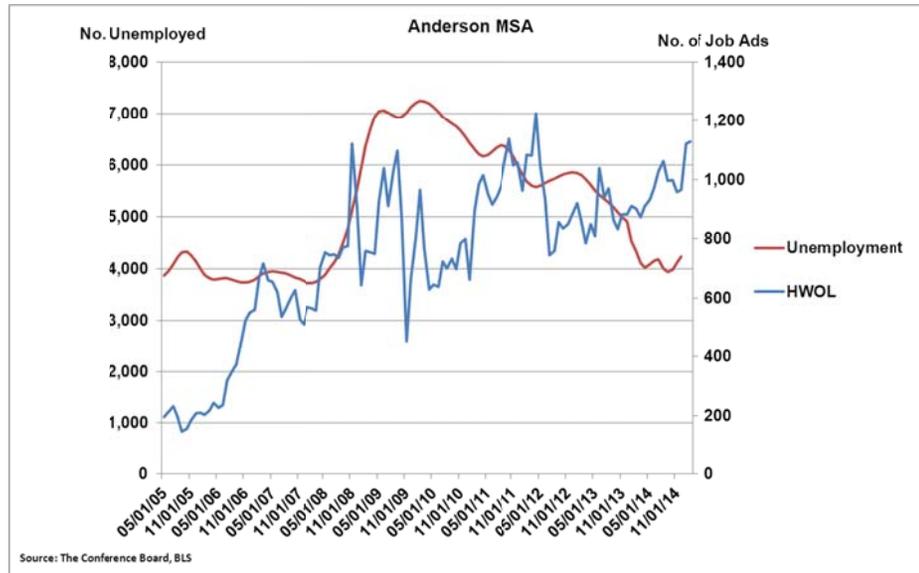
- *Structured Query Language*
- *Quality Assurance*
- *Java*
- *Salesforce CRM*
- *Public Accounting*
- *Software Development*
- *Microsoft.Net Framework*
- *Digital Marketing*
- *Application Development*
- *Technical Support*

*Top Certifications in Demand:*

- *Driver's License*
- *Certified Public Accountant*
- *Medical License*
- *OSHA Certification*
- *CIP Compliance*
- *Professional Engineer*
- *Cisco Network*
- *Oracle Database Administrator*
- *Hazmat ds*
- *Telecommunications*

\*The skills listed are specialized and are in addition to baseline / soft skills in demand from employers. EGR 5 baseline skills in demand include: Communication Skills, Organizational Skills, Writing, Customer Service, Leadership, Problem Solving, Detail Oriented, Microsoft, Planning, and Multi-Tasking.

## Supply vs. Demand



### Sources

1. **Job Postings, Top Employers, Industries, Skills and Certifications:** The Conference Board: Help Wanted OnLine. The Help-Wanted Online (HWOL)® Data Series is a job market vacancy listing that provides data collected from online job board sources throughout the U.S., including Indiana Career Connect. IndianaCareerConnect.com is the state of Indiana's free service to benefit individuals and employers.
2. **Job Titles and Descriptions:** O\*NET Online
3. **Education:** U.S. Bureau of Labor Statistics
4. **Wages:** Occupational Employment Statistics, Indiana Department of Workforce Development



## HOOSIERS BY THE NUMBERS

Your source for workforce data from the Indiana Department of Workforce Development

The Indiana Department of Workforce Development serves the worker and the employer to ensure workplace success. DWD is committed to innovating and invigorating Indiana's economic future. Primary services include Work One career centers, unemployment insurance, labor market information, regional workforce strategies, and professional training.

For more regional labor market information, please contact your Regional Market Analyst:

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