

# Real-Time Job Demand: January/February 2015



## Economic Growth Region I

Jasper, Lake, LaPorte, Newton, Porter, Pulaski, Starke

## Spotlight on Frequent Job Openings in Professional, Scientific, and Technical Services for EGR I

Occupation Title	Other Common Job Titles	Job Description	Entry Level Wage	Experienced Wage	Minimum Education Required
<b>Registered Nurses</b>	Charge Nurse, Director of Nursing (DON), Emergency Department RN, Oncology RN Operating Room Registered Nurse, Public Health Nurse (PHN), School Nurse	Assess patient health problems and needs, develop and implement nursing care plans, and maintain medical records. Administer nursing care to ill, injured, convalescent, or disabled patients. May advise patients on health maintenance and disease prevention or provide case management. Licensing or registration required	\$48,701	\$70,397	Associate Degree
<b>Accountants and Auditors</b>	Accountant, Accounting Manager, Accounting Officer, Accounting Supervisor, Business Analyst, Certified Public Accountant (CPA), Cost Accountant, Financial Reporting Accountant, General Accountant, Staff Accountant /Assurance Manager, Assurance Senior, Audit Manager, Audit Partner, Auditor, Auditor-in-Charge, Deputy for Audit, Financial Auditor, Internal Audit Director, Internal Auditor	Examine, analyze, and interpret accounting records to prepare financial statements, give advice, or audit and evaluate statements prepared by others. Install or advise on systems of recording costs or other financial and budgetary data	\$41,892	\$70,995	Bachelor's degree
<b>Preschool Teachers, Except Special Education</b>	Early Childhood Teacher, Group Teacher, Head Start Teacher, Headstart Teacher, Lead Teacher, Pre-Kindergarten Teacher (Pre-K Teacher), Preschool Teacher, Teacher, Teacher Assistant, Toddler Teacher	Instruct preschool-aged children in activities designed to promote social, physical, and intellectual growth needed for primary school in preschool, day care center, or other child development facility. May be required to hold State certification	\$17,934	\$29,179	Some college, no degree

Occupation Title	Other Common Job Titles	Job Description	Entry Level Wage	Experienced Wage	Minimum Education Required
<b>Surgeons</b>	Cardiovascular Surgeon, General Surgeon, Hand Surgeon, Medical Doctor (MD), Orthopaedic Surgeon, Orthopedic Surgeon, Physician, Plastic Surgeon, Surgeon, Vascular Surgeon	Physicians who treat diseases, injuries, and deformities by invasive, minimally-invasive, or non-invasive surgical methods, such as using instruments, appliances, or by manual manipulation	N/A	N/A	Doctoral degree
<b>Receptionists and Information Clerks</b>	Clerk Specialist, Community Liaison, Front Desk Receptionist, Greeter, Member Service Representative, Office Assistant, Receptionist, Scheduler, Senior Receptionist, Unit Assistant	Answer inquiries and provide information to the general public, customers, visitors, and other interested parties regarding activities conducted at establishment and location of departments, offices, and employees within the organization	\$17,406	\$28,174	High School Diploma or equivalent
<b>Physicians and Surgeons, All Other*</b>	Allergists and Immunologists, Dermatologists, Hospitalists, Neurologists, Nuclear Medicine Physicians, Ophthalmologists, Pathologists, Physical Medicine and Rehabilitation Physicians, Preventive Medicine Physicians, Radiologists, Sports Medicine Physicians, Urologists	All physicians and surgeons not listed separately	\$150,772	N/A	Post-doctoral training / Doctoral degree
<b>Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products</b>	Account Development Manager, Account Executive, Account Manager, Channel Sales Director, Distribution Sales Manager, Inside Sales Representative, Marketing Representative, Sales Director, Sales Manager, Sales Representative	Sell goods for wholesalers or manufacturers where technical or scientific knowledge is required in such areas as biology, engineering, chemistry, and electronics	\$39,263	\$98,815	Bachelor's degree / Some college, no degree
<b>Software Developers, Applications</b>	Application Integration Engineer, Applications Developer, Business Systems Analyst, Computer Consultant, Programmer Analyst, Software Architect, Software Developer, Software Development Engineer, Software Engineer, Technical Consultant	Develop, create, and modify general computer applications software or specialized utility programs. Analyze user needs and develop software solutions. Design software or customize software for client use with the aim of optimizing operational efficiency. May analyze and design databases within an application area, working individually or coordinating database development as part of a team. May supervise computer programmers	\$55,018	\$109,104	Bachelor's degree

Occupation Title	Other Common Job Titles	Job Description	Entry Level Wage	Experienced Wage	Minimum Education Required
<b>Network and Computer Systems Administrators</b>	Information Technology Director (IT Director), Information Technology Manager (IT Manager), Information Technology Specialist (IT Specialist), Local Area Network Administrator (LAN Administrator), Network Administrator, Network Engineer, Network Manager, Network Specialist, Systems Administrator, Systems Engineer	Install, configure, and support an organization's local area network (LAN), wide area network (WAN), and Internet systems or a segment of a network system. Monitor network to ensure network availability to all system users and may perform necessary maintenance to support network availability. May monitor and test Web site performance to ensure Web sites operate correctly and without interruption. May assist in network modeling, analysis, planning, and coordination between network and data communications hardware and software. May supervise computer user support specialists and computer network support specialists. May administer network security measures	\$43,867	\$73,841	Bachelor's degree
<b>Securities, Commodities, and Financial Services Sales Agents</b>	Broker, Financial Consultant, Financial Representative, Fixed Income Manager, Investment Advisor, Investment Consultant, Investment Executive, Investment Specialist, Registered Representative, Stock Broker / Client Manager, Financial Services Representative, Financial Specialist, Investment Officer, Personal Banker, Relationship Banker, Relationship Manager, Select Banker	Buy and sell securities or commodities in investment and trading firms, or provide financial services to businesses and individuals. May advise customers about stocks, bonds, mutual funds, commodities, and market conditions	\$32,477	\$67,737	Bachelor's degree

\*"All Other" titles represent occupations with a wide range of characteristics which do not fit into one of the detailed O\*NET-SOC occupations.

Key Hiring Employers	Key Hiring Industries
AllMed Healthcare Management	Administrative Management and General Management Services
H&R Block	Computer Systems Design and Related Services
Emc Corporation	Engineering and Related Services
Golden Living	Custom Computer Programming Services
Knowledge Learning Corporation	Offices of Certified Public Accountants
Quintiles	Scientific Research & Development in Physical , Engineering and Life Sciences Services
Majestic Star Casino	Offices of Lawyers
AIG-American International	Landscape Architectural Services
National Merchant Services	Testing Laboratories
Banfield, The Pet Hospital	Marketing Consulting Services

### Top Specialized Skills in Demand\*

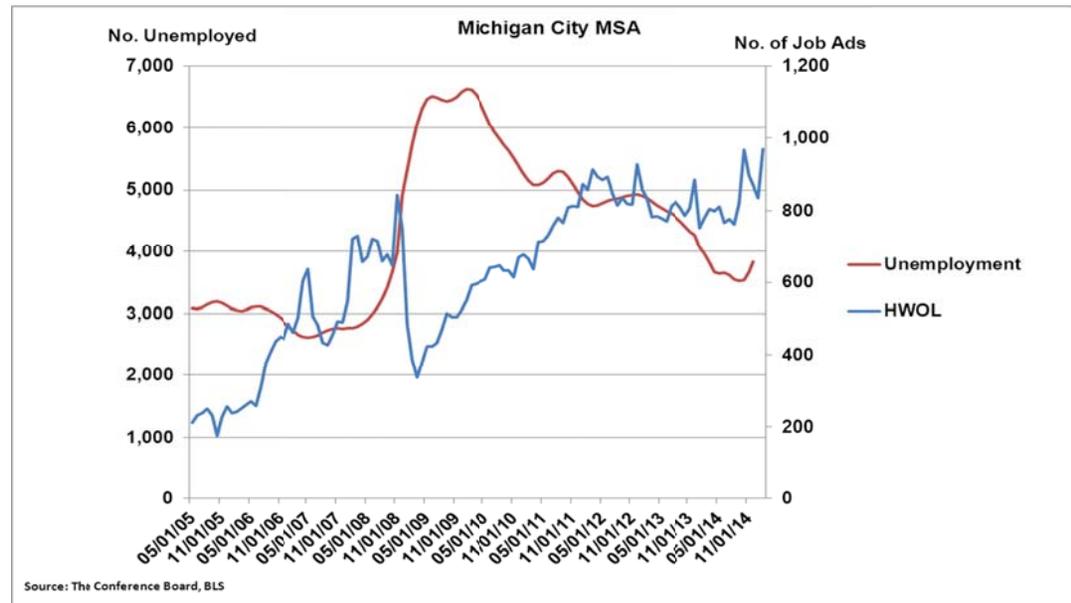
- **Medical Information**
- **Patient Electronic Medical Record**
- **Pediatrics**
- **Bilingual**
- **VMware Software**
- **Tax Preparation**
- **User Experience Design**
- **Big Data**
- **Java**
- **Technical Support**

### Top Certifications in Demand

- **Medical License**
- **Driver's License**
- **First Aid certification**
- **Early Childhood Education**
- **Child Development Associate**
- **Certified Registered Nurse**
- **Certified in Nursing Administration**
- **Certified Public Accountant**
- **HAZMAT**
- **Licensed Practical Nurse**

\*The skills listed are specialized and are in addition to basic / soft skills in demand from employers. Statewide soft skills in demand include: Process Improvement, Team Management, Strong Interpersonal Skills, Basic Computer Skills, Basic Oral & Written Communication Skills, Microsoft, Cash Handling, Time Management and Troubleshooting.

## Supply vs. Demand



### Sources

1. **Job Postings, Top Employers, Industries, Skills, and Certifications:** The Conference Board: Help Wanted OnLine. The Help-Wanted Online (HWOL)<sup>®</sup> Data Series is a job market vacancy listing that provides data collected from online job board sources throughout the U.S., including Indiana Career Connect. IndianaCareerConnect.com is the state of Indiana's free service to benefit individuals and employers.
2. **Wages:** Occupational Employment Statistics, Indiana Department of Workforce Development
3. **Education:** Bureau of Labor Statistics
4. **Job Titles and Descriptions:** O\*NET Online



## HOOSIERS BY THE NUMBERS

Your source for workforce data from the Indiana Department of Workforce Development

The Indiana Department of Workforce Development serves the worker and the employer to ensure workplace success. DWD is committed to innovating and invigorating Indiana's economic future. Primary services include Work One career centers, unemployment insurance, labor market information, regional workforce strategies, and professional training.

For more regional labor market information, please contact your Regional Market Analyst:

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