

Real-Time Job Demand: March/April 2015



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Economic Growth Region 10

Clark, Crawford, Floyd, Harrison, Scott and Washington Counties

Spotlight on: Frequent Job Openings in Health Care and Social Assistance for EGR 10

Occupation Title	Other Common Job Titles	Job Description	Entry Level Wage	Experienced Wage	Minimum Education Required
Registered Nurses	Charge Nurse, Director of Nursing (DON), Emergency Department RN (Emergency Department Registered Nurse), Oncology RN, Operating Room RN, Public Health Nurse (PHN), Nurse, School Nurse, Staff Nurse	Assess patient health problems and needs, develop and implement nursing care plans, and maintain medical records. Administer nursing care to ill, injured, convalescent, or disabled patients. May advise patients on health maintenance and disease prevention or provide case management. Licensing or registration required.	\$35,660	\$59,146	Associate's degree
Medical Secretaries	Admissions Coordinator, Billing Coordinator, Health Unit Coordinator, Medical Office Specialist, Medical Secretary, Patient Coordinator, Physician Office Specialist, Unit Secretary, Unit Support Representative, Ward Clerk	Perform secretarial duties using specific knowledge of medical terminology and hospital, clinic, or laboratory procedures. Duties may include scheduling appointments, billing patients, and compiling and recording medical charts, reports, and correspondence.	\$21,630	\$33,707	High school diploma

Occupation Title	Other Common Job Titles	Job Description	Entry Level Wage	Experienced Wage	Minimum Education Required
Nursing Assistants	Certified Medication Aide (CMA), Certified Nurse Aide (CNA), Certified Nurse's Aide (CNA), Certified Nursing Assistant (CNA), Geriatric Nursing Assistant (GNA), Licensed Nursing Assistant (LNA), Nurses' Aide, Nursing Aide, Nursing Assistant, State Tested Nursing Assistant (STNA)	Provide basic patient care under direction of nursing staff. Perform duties such as feed, bathe, dress, groom, or move patients, or change linens. May transfer or transport patients. Includes nursing care attendants, nursing aides, and nursing attendants.	\$19,727	\$25,337	High school diploma
Medical Assistants	Certified Medical Assistant (CMA), Chiropractor Assistant, Clinical Assistant, Doctor's Assistant, Medical Assistant (MA), Medical Office Assistant, Ophthalmic Technician, Optometric Assistant, Optometric Technician, Registered Medical Assistant (RMA)	Perform administrative and certain clinical duties under the direction of a physician. Administrative duties may include scheduling appointments, maintaining medical records, billing, and coding information for insurance purposes. Clinical duties may include taking and recording vital signs and medical histories, preparing patients for examination, drawing blood, and administering medications as directed by physician.	\$22,697	\$31,431	Post-secondary certificate

Occupation Title	Other Common Job Titles	Job Description	Entry Level Wage	Experienced Wage	Minimum Education Required
Social and Human Service Assistants	Advocate, Caseworker, Community Coordinator, Family Support Worker, Home based Assistant, Human Services Program Specialist, Mental Health Technician, Outreach Specialist, Social Services Assistant, Social Work Associate	Assist in providing client services in a wide variety of fields, such as psychology, rehabilitation, or social work, including support for families. May assist clients in identifying and obtaining available benefits and social and community services. May assist social workers with developing, organizing, and conducting programs to prevent and resolve problems relevant to substance abuse, human relationships, rehabilitation, or dependent care.	\$18,178	\$30,025	High school diploma or equivalent
Licensed Practical and Licensed Vocational Nurses	Charge Nurse; Clinic Licensed Practical Nurse (CLINIC LPN); Clinic Nurse; Licensed Practical Nurse (LPN); Licensed Practical Nurse, Clinic Nurse (LPN, Clinic Nurse); Licensed Vocational Nurse (LVN); Office Nurse; Pediatric Licensed Practical Nurse (PEDIATRIC LPN); Private Duty Nurse; Triage LPN	Care for ill, injured, or convalescing patients or persons with disabilities in hospitals, nursing homes, clinics, private homes, group homes, and similar institutions. May work under the supervision of a registered nurse. Licensing required.	\$32,485	\$40,656	Post-secondary Certificate
Physical Therapists	Chief Physical Therapist; Home Care Physical Therapist; Outpatient Physical Therapist; Pediatric Physical Therapist; Per Diem Physical Therapist; Physical Therapist (PT); Physical Therapist, Director of Rehabilitation;	Assess, plan, organize, and participate in rehabilitative programs that improve mobility, relieve pain, increase strength, and improve or correct disabling conditions resulting from disease or injury.	\$41,341	\$79,525	Master's degree

Occupation Title	Other Common Job Titles	Job Description	Entry Level Wage	Experienced Wage	Minimum Education Required
Medical and Health Services Managers	Clinical Director, Director of Nursing, Health and Social Service Manager, Medical Records Manager, Mental Health Program Manager, Nurse Manager, Nutrition Services Manager, Office Manager, Practice Administrator,	Plan, direct, or coordinate medical and health services in hospitals, clinics, managed care organizations, public health agencies, or similar organizations.	\$50,779	\$90,823	Bachelor's degree
Home Health Aides	Caregiver, Certified Home Health Aide (CHHA, Certified Nurse's Aide (CNA), Home Attendant, Home Care Aide, Home Health Aide (HHA), Home Health Provider, Hospice/Home Health Aide,	Provide routine individualized healthcare such as changing bandages and dressing wounds, and applying topical medications to the elderly, convalescents, or persons with disabilities at the patient's home or in a care facility. Monitor or report changes in health status.	\$16,756	\$22,090	High school diploma or equivalent
Social and Community Service Managers	Adoption Services Manager, Children's Service Supervisor, Clinical Services Director, Community Services Block Grant/Outreach Social Worker (CSBG/Outreach Social Worker), Director of Child Welfare Services, Director of Social Services,	Plan, direct, or coordinate the activities of a social service program or community outreach organization. Oversee the program or organization's budget and policies regarding participant involvement, program requirements, and benefits. Work may involve directing social workers, counselors, or probation officers.	\$35,914	\$54,446	Bachelor's degree

Key Hiring Employers	Key Hiring Industries
Floyd Memorial Hospital	General Medical and Surgical Hospitals
Trilogy Health Services	Offices of Physicians (except Mental Health Specialists)
Kindred Healthcare	Nursing Care Facilities
Life Care Centers of America	Continuing Care Retirement Communities
Ascension Health	All Other Miscellaneous Ambulatory Health Care Services
New Hope Services, Inc.	All Other Outpatient Care Centers
Goodwill of Southern Indiana	Vocational Rehabilitation Services
LifeSpring, Inc.	Home Health Care Services
Therapists Unlimited	Child and Youth Services
Rauch Incorporated	Outpatient Mental Health and Substance Abuse Centers

Top Specialized Skills in Demand*

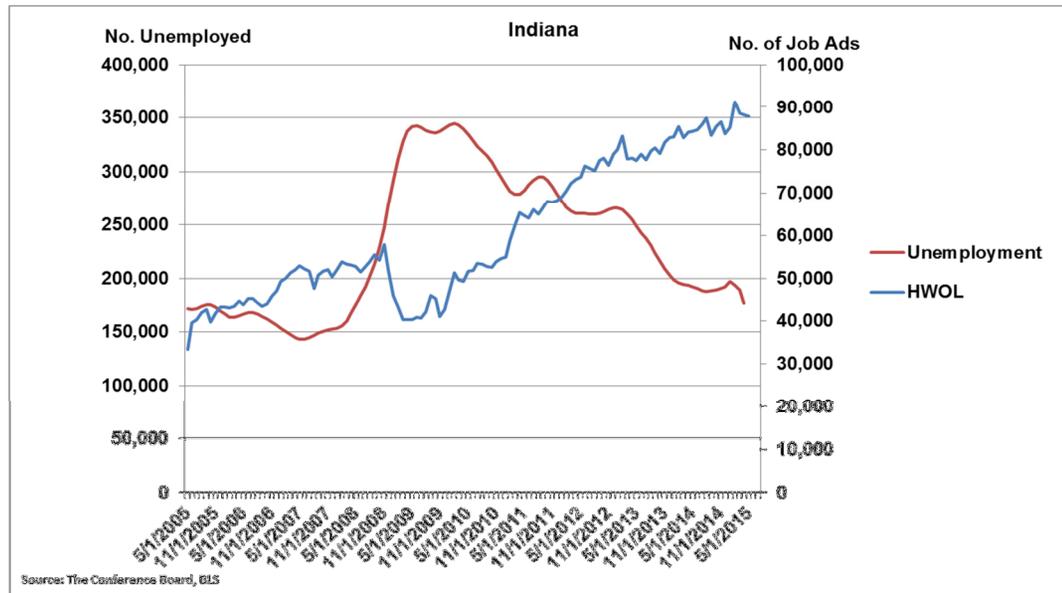
Geriatrics
Equipment Maintenance
Critical Care
Cardiac Telemetry
Emergency Room
Behavioral health
Pediatrics
ICD-10/ICD-9
Bilingual

Top Certifications in Demand

Certified Registered Nurse
Certification in Cardiopulmonary Resuscitation
Certified Practical Nurse, Long-term care (CPNL, LTC)
HIPPA
Certified in Nursing Administration (CAN)
Licensed Practical Nurse
Physical Therapist Certification
Certified Nursing Assistant (CNA)-
Advanced Cardiac Life Support
OSHA

Source: Wanted Analytics. *The skills listed are specialized and are in addition to basic / soft skills in demand from employers. Statewide soft skills in demand include: Process Improvement, Team Management, Strong Interpersonal Skills, Basic Computer Skills, Basic Oral & Written Communication Skills, Microsoft, Cash Handling, Time Management and Troubleshooting.

Supply vs. Demand



Sources

1. **Job Postings, Top Employers, Industries, Skills, and Certifications:** The Conference Board: Help Wanted OnLine. The Help-Wanted Online (HWOL)[®] Data Series is a job market vacancy listing that provides data collected from online job board sources throughout the U.S., including Indiana Career Connect. IndianaCAREERConnect.com is the state of Indiana's free service to benefit individuals and employers.
2. **Wages:** Occupational Employment Statistics, Indiana Department of Workforce Development *OES State of Indiana Wages where regional was unavailable
3. **Education:** Bureau of Labor Statistics
4. **Job Titles and Descriptions:** O*NET Online



The Indiana Department of Workforce Development serves the worker and the employer to ensure workplace success. DWD is committed to innovating and invigorating Indiana's economic future. Primary services include Work One career centers, unemployment insurance, labor market information, regional workforce strategies, and professional training.

For more regional labor market information, please contact your Regional Market Analyst:

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