

UP ONE LEVEL REPORT 1st Quarter 2009

Indiana Economic Growth Region 2

Frequent Job Openings for the following counties:

St. Joseph, Elkhart, Marshall, Kosciusko, and Fulton Counties



<u>2007 OES Regional Median Wage</u>	<u>Frequently Listed Jobs¹</u>	<u>Skill Pathway</u>	<u>Possible Career Path - Up One Level²</u>	<u>2007 OES Regional Median Wage</u>	<u>Education/ Training</u>
\$60,638	Sales Agents, Financial Services	People	Insurance Sales Agents	\$71,704	Bachelor's degree
\$37,009	Truck Drivers, Heavy and Tractor-Trailer	Things	First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators	\$52,624	Work experience in a related occupation
\$71,704	Insurance Sales Agents	People	Sales Managers	\$94,380	Bachelor's or higher degree, plus work experience
\$48,557	Sales Representatives, Services, All Other	People	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$57,592	Moderate-term on-the-job training
\$63,184	Loan Officers	People	Personal Financial Advisors	\$99,177	Bachelor's degree
\$33,670	Library, Museum, Training, and Other Education Workers, All Other	People/Systems	Curators	\$36,716	Master's degree
\$37,431	Licensed Practical and Licensed Vocational Nurses	People	Registered Nurses	\$50,915	Associate degree
\$50,553	First-Line Supervisors/Managers of Production and Operating Workers	Things	Transportation, Storage, and Distribution Managers	\$77,924	Work experience in a related occupation
\$42,668	Industrial Machinery Mechanics	Things	Millwrights	\$49,155	Long-term on-the-job training
\$36,492	Machinists	Things	Industrial Machinery Mechanics	\$42,668	Long-term on-the-job training
\$46,337	Employment Interviewers, Private or Public Employment Service	People	Human Resources Managers, All Other	\$61,830	Bachelor's degree
\$31,972	Customer Service Representatives	People	Insurance Sales Agents	\$71,704	Bachelor's degree
\$37,810	First-Line Supervisors/Managers of Retail Sales Workers	People	Advertising Sales Agents	\$66,492	Moderate-term on-the-job training
\$32,420	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	Things	Structural Metal Fabricators and Fitters	\$37,563	Moderate-term on-the-job training
\$34,264	Maintenance and Repair Workers, General	Things	Automotive Body and Related Repairers	\$38,100	Long-term on-the-job training
\$32,450	Welder-Fitters	Things	Automotive Body and Related Repairers	\$38,100	Long-term on-the-job training
\$22,714	Tellers	People	Medical Secretaries	\$28,879	Postsecondary vocational training
\$28,694	Fiberglass Laminators and Fabricators	Things	Welders, Cutters, Solderers, and Brazers	\$32,450	Postsecondary vocational training
\$28,229	Shipping, Receiving, and Traffic Clerks	People	Cargo and Freight Agents	\$45,464	Moderate-term on-the-job training
\$45,887	Production Workers, All Other	Things	First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers,	\$43,202	Work experience in a related occupation
\$28,081	Assemblers and Fabricators, All Other	Things	Structural Metal Fabricators and Fitters	\$37,563	Moderate-term on-the-job training
\$21,527	Office Clerks, General	People	Medical Secretaries	\$28,879	Postsecondary vocational training
\$26,708	Press and Press Brake Machine Setters and Set-Up Operators, Metal and Plastic	Things	Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	\$29,413	Moderate-term on-the-job training
\$23,040	Nursing Aides, Orderlies, and Attendants	People	Emergency Medical Technicians and Paramedics	\$28,123	Postsecondary vocational training
\$22,078	Stock Clerks- Stockroom, Warehouse, or Storage Yard	People	Shipping, Receiving, and Traffic Clerks	\$28,229	Short-term on-the-job training

¹ Occupations from 1st Quarter 2009 Indiana Career Connect Job Listings

² One-level (step) up occupations are only intended as examples, based on overlapping skill sets. Please see your WorkOne or the Hoosiers by the Numbers website.

Research has highlighted the increasing importance of skills, basic and otherwise. Employees develop skills through a variety of ways including past work experiences, job training, and higher education. Learning new skills will help you to further your career or find a new job in a different field. The information presented here will assist individuals investing in career preparation, planning for a career change, or offering guidance in career development.



Other LMI Publications on our Web Site

- Career Guides
- Hoosiers Hot Jobs
- Occupations & Starting Wages Report

Skill Pathways - with associated skills

PEOPLE Skills:

Coordination, Instructing, Negotiation, Persuasion, Service Orientation, Social Perceptiveness, and Time Management

THINGS Skills:

Equipment Maintenance, Equipment Selection, Installation, Operation and Control, Operation Monitoring, Repairing and Troubleshooting

SYSTEMS Skills:

Judgement and Decision Making, Mgmt. of Financial Resources, Mgmt. of Material Resources, Mgmt. of Personnel Resources, Systems Analysis, and Systems Evaluation

INFORMATION Skills:

Complex Problem Solving, Operations Analysis, Programming, and Technology Design

Source: Indiana Workforce Development

If you have questions or would like additional information, please contact Regional Analyst Bruce Bendull at (219)762-6592 extension 228.

Visit the R&A web site at:

